



## Madhu Corporate Services Pvt Ltd

A Complete EXIM Solutions

6/A-2, Court Chambers, 35, Sir V. Thackersey Marg, New Marine Lines,  
Mumbai - 400 020. • Email : madhuexp@madhuconsultancy.com  
Tel : 022 - 2342 2710, 4347 0150

We at **Madhu Group**, is a professional consulting firm providing consultancy, documentation and representation with Govt. authorities for exporters and importers, global or international companies with business interests in India.

### **Madhu Group**

Madhu Exports	Trading Of transferable export incentives Scrip's.
Madhu Corporate Services Private Limited.	Advisory & Consultancy, Representing the clients' Matters to Government Authorities.
Madhu Corporate Services	Advisory & Consultancy, Representing the clients' Matters to Government Authorities

### **GROUP ACTIVITIES**

- Advisory & Consultancy on import and export matters.
- Customs Verification of Scrip, Licences, Bond & Bank Guarantee cancelation.
- Purchase and sale of transferable export incentives.

Our experience in the relevant businesses, gives us a business-oriented approach. Coupled with our expertise on the matters of Foreign Trade Policy and Customs Procedures & related issues, across different sectors and industries, it helps us best to optimize the benefits for our clients and find innovative solutions.

We are a team of qualified and experienced professionals with a proven track record serving a broad spectrum of clients- MNCs, Indian Corporations.

We bring a broad range of experience and network to offer services that provide end to end solutions in the areas of import and export.

We assist our clients in successfully addressing all the regulatory and licensing requirements, obtaining government clearances, and liaison across related government agencies, with regard to their matters related to Foreign Trade.

We work closely with our clients to develop strategies and implementation plans that provide concrete savings to the bottom line.

### **Our Strengths**

Our core competency lies in our sound knowledge of the regulatory environment, government policies and procedures, and the role of the different government agencies. Our further strength is in the experience working on the solutions at the ground level, and thus possessing practical knowledge, that helps in getting the things done, rather than just advising, preparing reports or applications.

We therefore are able to assess the specific needs of the clients and identify customized solutions that maximize returns. Our well-trained and motivated team always goes that extra mile to offer personalized service that is of the highest quality, well informed and often implemented under tight delivery schedules.



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### **PROMOTER AND DIRECTOR**

Manhar Pandya	Having more than 40 years of experience in Consultancy and consultant of around 200 Companies on foreign trade (FT) matters.  He is an expert on the FT and guides the team in planning and execution.
Krunal Pandya	Executing the matters of Foreign Trade Policy for the last 15 years. He is a key person, well versed with the FT provisions and leads execution of most of the projects which firm under-takes.  He has joined the family business & becoming the 2nd generation in this field of consulting. His professional knowledge, skills & abilities aid in efficiently rendering consultancy to the satisfaction of the clientele. He is majorly responsible to execute the Departmental work.

Besides the above there is a team of Assistants and other support staff who ably, support the team in continually performing successfully in the best interests of the clients.

**Madhu Corporate Services Pvt. Ltd.**, the concern proactively strives to adapt to the constantly changing global economic scenario, in light of the emergence of the new Foreign Trade Policy, and continues a long standing tradition of professional attitude towards its work.

The flagship concern of the group, it provides expert consultancy to Indian Exporters, Importers & Manufacturers, wherein involvement of interaction lies with: Ministries of Commerce / Finance / Industries at New Delhi, Offices of Director General of Foreign Trade in any major city in India. Secretariat of Industrial approvals, Export Promotion Councils, FIEO and Commodity Boards etc.

It is the Group Venture to act as Representatives / Buying / Selling Agents in India for Foreign Clients.

### **ACHIEVEMENTS**

- Direct association as Advisor in the export and import of more than Rs.8000 Crore per annum.
- The clients include many MNC's, Public Sector Undertakings and leading Private Companies.
- Started using of import licence for payments of duty in Asian Paints, Mahindra & Mahindra, Mahindra Intertrade.
- Fixed SION for Agricultural tractor and fixed adhoc as well as all industry DEPB rate for the same.
- Closed 87 old pending Advance Licence of G.E Plastics India Pvt.Ltd.
- Closed 14 old pending Advance / EPCG Licence of Siemens Ltd.
- Established Brand and fair dealings.
- All India channel partner network.



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### **FEEL THE DIFFERENCE**

#### **Quality:**

The quality of the service is integrated throughout the process, poor quality is eliminated through the systematic approach and there is a sincere desire for further improvements. The system also ensures accountability, answerability and credibility.

#### **Experience:**

Share the experience of over 34 years for reducing transactional delays and hidden cost of transaction, by proper presentation / documentation, effective follow up and systematic approach. Avoid instant and unforeseen losses in the form of opportunities, commitment and money for not being aware in time.

#### **Knowledge:**

Benefit of combined knowledge, experience, capability and required expertise of Madhu Group in making foreign trade simple, effective and more profitable, which is passed on to the client even before the services are rendered.

#### **Reliability:**

Proven track record of Madhu Group in offering high-end consultancy, cutting edge solutions on import & export matters to over 50 Companies and handling foreign trade for over Rs.8000 crores per annum by providing timely information, proper understanding of interdepartmental issues and acceptable interpretation, gives you the required comfort of being in safe hands.

#### **Customization:**

With in-depth study and analysis of matters before handling with professional talents, the client is provided customized services and solution including reporting system mutually agreed upon.

#### **Integration:**

Single window, wide spectrum of services on DGFT consultancy, documentation, follow up, purchase and sale of DEPBs, DFRCs, \*\* Customs & Excise matters including customs clearing, freight forwarding, transportation, warehousing reduces cost and time of transaction, brings transparency & enforces responsibility \*\* (Via Channel partners).

#### **Infrastructure:**

With skilled manpower, multi-location network of our channel partner's having modern communication facilities at Town, Suburb & all over india, the client is assured of best support and guidance.

#### **Clients:**

Existing clients include PSUs, leading private sectors and even small importers and exporters in various fields. The client is directly benefited from our vast and incomparable experience.



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### **Our Services:-**

- Application follow-up, issuance of duty credit scrip issued to service providers of notified services located in India under the Service Exports from India Scheme (SEIS) or to export of notified goods (including from SEZs) to notified markets / countries under the Merchandise Exports from India Scheme (MEIS) of the Policy 2015-2020.
- Application, follow-up, issuance/closure of ADVANCE / EPCG Authorization / DEPB / DFRC / DFIA LICENCES
- Fixation / Modification of STANDARD INPUT-OUTPUT NORMS (S.I.O.N) / DEPB Rate. Application, follow-up, issuance of Negative / Restrictive / SCOMATE item import/ export licence from Ministry of Commerce, New Delhi.
- Issuance of NOC from Ministry of Environment, New Delhi for negative/ restricted item import/ export licence.
- Application follow-up, issuance of DFCE Licence issued under Vishesh Krishi and Gramin Uppaj Yojana (V.K.G.U.Y) for agriculture products exported.
- Application follow-up, issuance of DFCE Licence issued under Focus Market / Focus Product / Focus Market Link Product / Incremental Exports Incentivisation (IEIS) Schemes.
- Application follow-up, issuance of SERVED FROM INDIA SCHEME IMPORT LICENCE for SERVICE INDUSTRIES as defined in the export import policy.
- Application follow-up, issuance of 1 % STATUS HOLDER INCENTIVE SCRIP (SHIS) / Old TARGET PLUS LICENCE for self import of Capital Goods & spares for star export houses.
- Application follow-up, issuance of Incremental Export Incentivisation Scheme
- Application follow-up, issuance of DFCE Licence issued for Status Holders for developing Agri- Infrastructure, Status Holders will be incentivized with duty credit scrip equal to 10% of FOB value of agricultural exports which can be used for duty free import / procurement of capital goods related to infrastructure meant for agro-processing to promote agricultural exports. This would be in addition to prevailing benefits in other schemes administered by Ministry of Agriculture.
- DEEMED EXPORTS benefits i.e. Terminal Excise Duty Refund / Drawback etc.
- Purchase and Sale of transferable DEPB / VKGUY / Focus Scheme / DFIA / SHIS / MEIS / SEIS, Import scrip's at competitive market rates.
- Importer Exporter Code Number within short time limit.



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### **Activities Being Carried out By Us:-**

- Checking of the documents received to ensure conformity with requirement.
- Preparation of application.
- Submission of application at licensing office.
- Follow up at Licensing Office.
- Preparation and submission of additional information, if any.
- Follow up till issuance of Authorization from Licensing Office.
- Completion of awarded work with in time bound period (working days).

### **Please Feel Free to Contact Us @**

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**Visit us at:** [www.madhuconsultancy.com](http://www.madhuconsultancy.com)